

# Association Discounts For IT Services



## VOLUME DISCOUNTS - "Buying power of the many!"

When your business is a member of an association, you are eligible for volume discount pricing:

1. All association members receive volume discount pricing - regardless of the size of individual businesses, everyone receives discount rates based on the combined support hours purchased by all participating members.
2. The Association Office will be offered FREE PER-NODE IT Services once member businesses maintain 30+ monthly support hours.

Prorated Hours Savings Plan = pre-purchase monthly support hours.

The number of hours to be pre-purchased are estimated based on the number of computers and other network devices the customer needs support for. Based on initial analysis we provide package recommendations.

- Pre-purchase 80+ support hours at \$65/hr - savings over 55%
- Pre-purchase 40+ support hours at \$75/hr - savings over 48%
- Pre-purchase 20+ support hours at \$85/hr - savings over 41%
- Pre-purchase 10+ support hours at \$95/hr - savings over 34%
- Pre-purchase 5+ support hours at \$105/hr - savings over 27%
- Pre-purchase 3+ support hours at \$115/hr - savings over 20%
- Pre-purchase 2 support hours at \$125/hr - savings 13%

### Per-Node Support Plan

The most worry-free plan is the per-device (called nodes) unlimited support plan for any and all issues with no additional service charges. Devices include computers, servers, mobiles, printers, network equipment.

- Up to 20 devices - \$85/mo per device
- 20+ devices - \$75/mo per device
- 40+ devices - \$65/mo per device

On-demand Support = our rate beyond a support plan is \$145/hr.

### Live Person Help Desk

- ★ When calling TechSystems, your employees will always have a direct line to talk to a live person, every time they call.
- ★ Trained, certified engineers answer the phone and resolve all problems without having to escalate the issue to another level of support!
- ★ We install a security agent on all devices we support. This gives us the ability to remotely monitor the health of hundreds of devices, proactively remediate failures or contact users before failures occur.
- ★ We make sure all updates are installed on time according to approved policies.
- ★ When needed we can initiate a remote session to the end user device and help them with a problem or advise them about best practices and solutions.



### Extended & After-hour Support

- Our purpose is to be as transparent to your business process as possible.
- Our engineers work in the background to fix detected problems.
- When maintenance or upgrades are required, we schedule any downtime after hours to minimize end user interruptions.
- Engineers are also available after hours for end user support.

